



## CAREER-DIRECTED APPROACH™

Matching a candidate's career goals with clients' career paths.

This approach to recruiting provides our clients with motivated and exceptionally skilled candidates who want to make a long-term investment with a company. It is intended to gain the trust of candidates through a deep understanding of their professional goals and personal desires.

### BUILDING TRUST

This approach begins with a comprehensive discussion about a candidate's background, accomplishments, personality, work ethic, career goals, and **MOTIVATION**.

### BUILDING CONNECTIONS

Our consultants have in-depth career conversations with qualified candidates over several months, or even years, to fully grasp who fits our clients' requirements and expectations. This approach allows us to create strong partnerships.

### BUILDING CAREERS

Our team ensures top professionals are matched with the best company and career opportunity. Our career-focused recruitment and knowledge of career dynamics uniquely positions us to attract properly vetted candidates for the appropriate positions.

# Kimmel & Associates puts your future first.

[Learn more about our Career-Directed Approach™](#)