



**423K** Employment increase over last 12 months\*

**5.6%** Job increase from 2018

**80%** Employers expect to increase hiring

**17.3** Average weeks unemployed

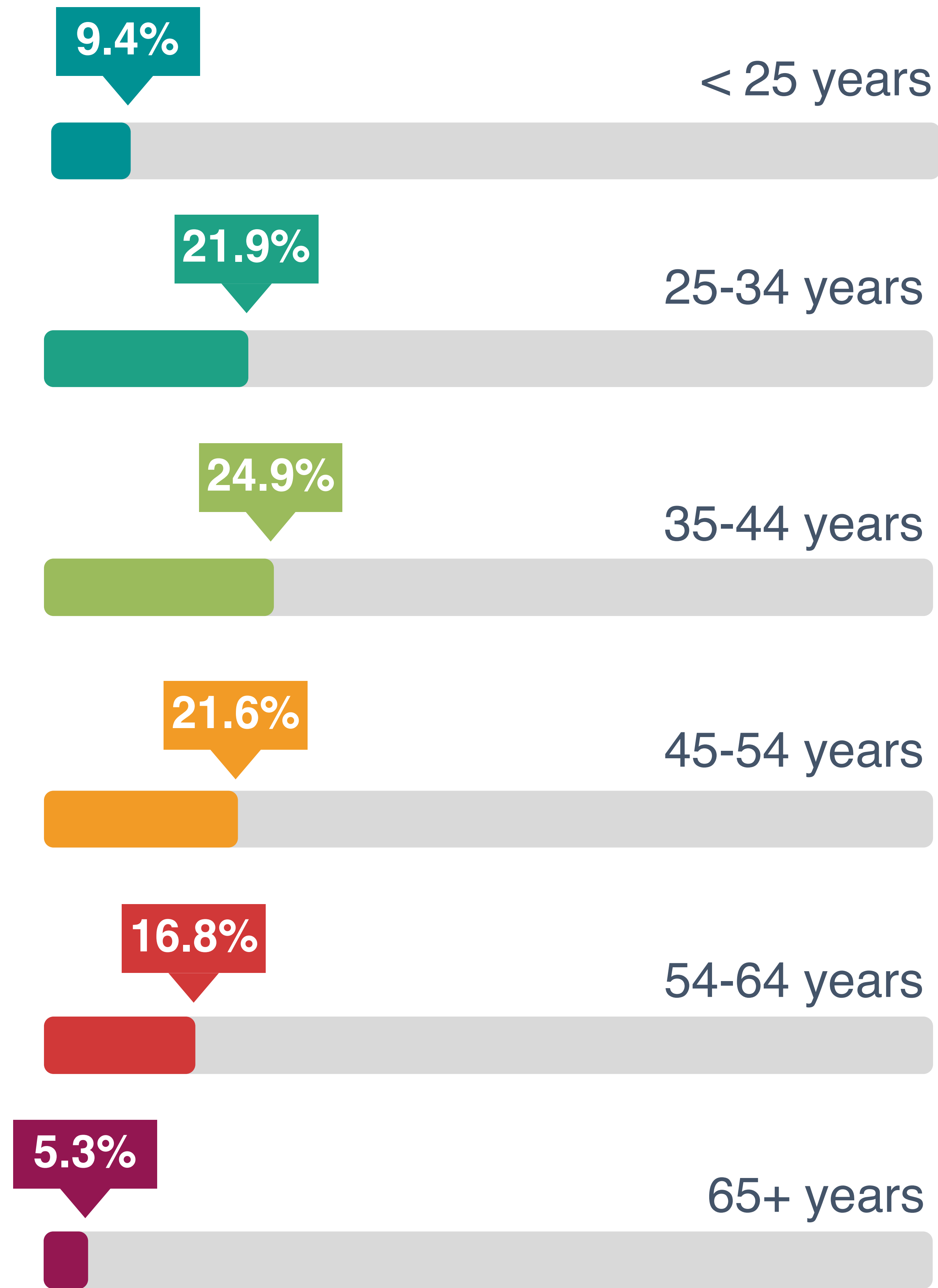
**3.5%** National industry unemployment rate

\* December 2019

# Demographics

Data Provided by US Bureau of Labor Statistics

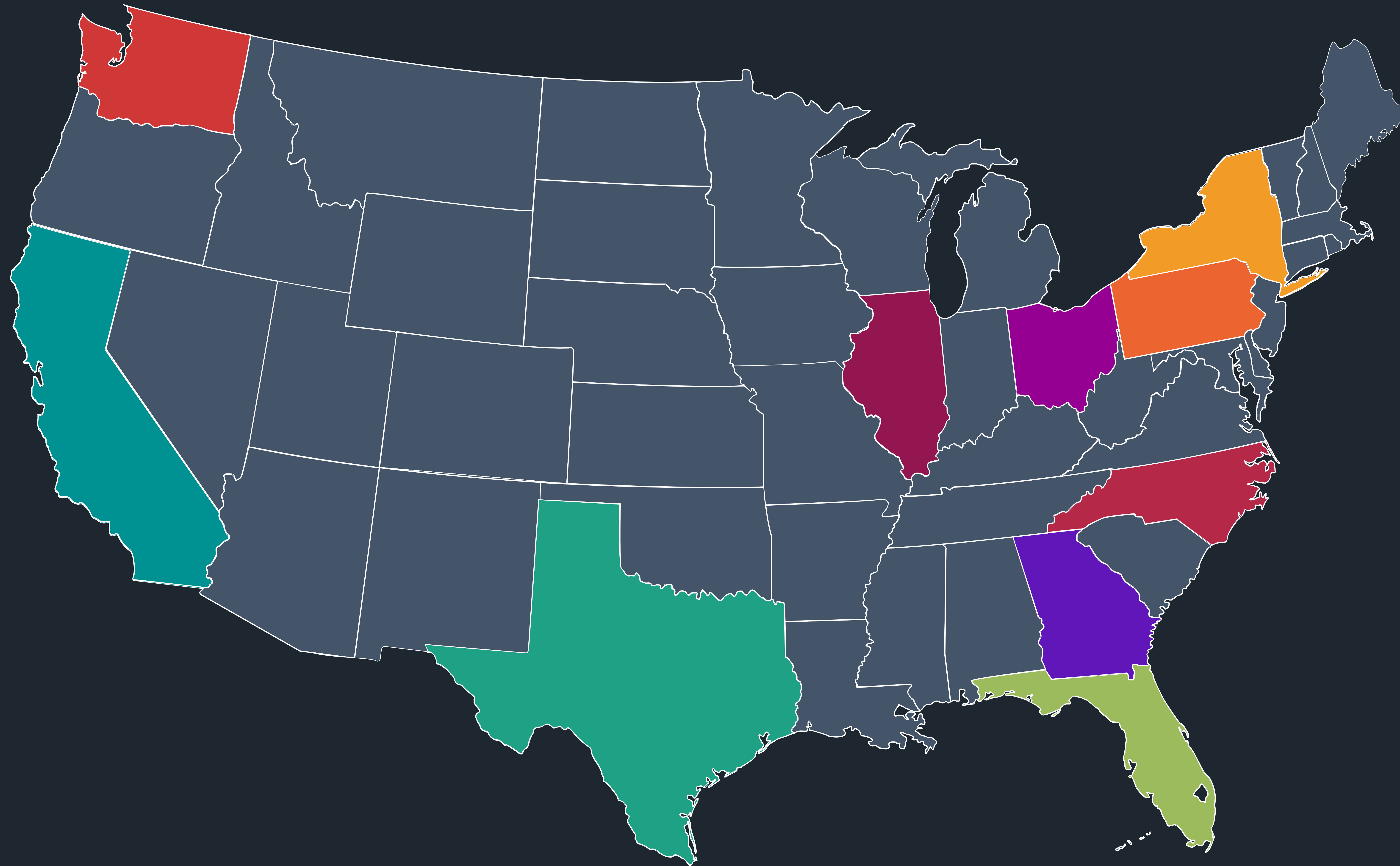
U.S. Construction **2019**



# Top 10 States with Highest Employment

Data Provided by US Bureau of Labor Statistics

U.S. Construction 2019



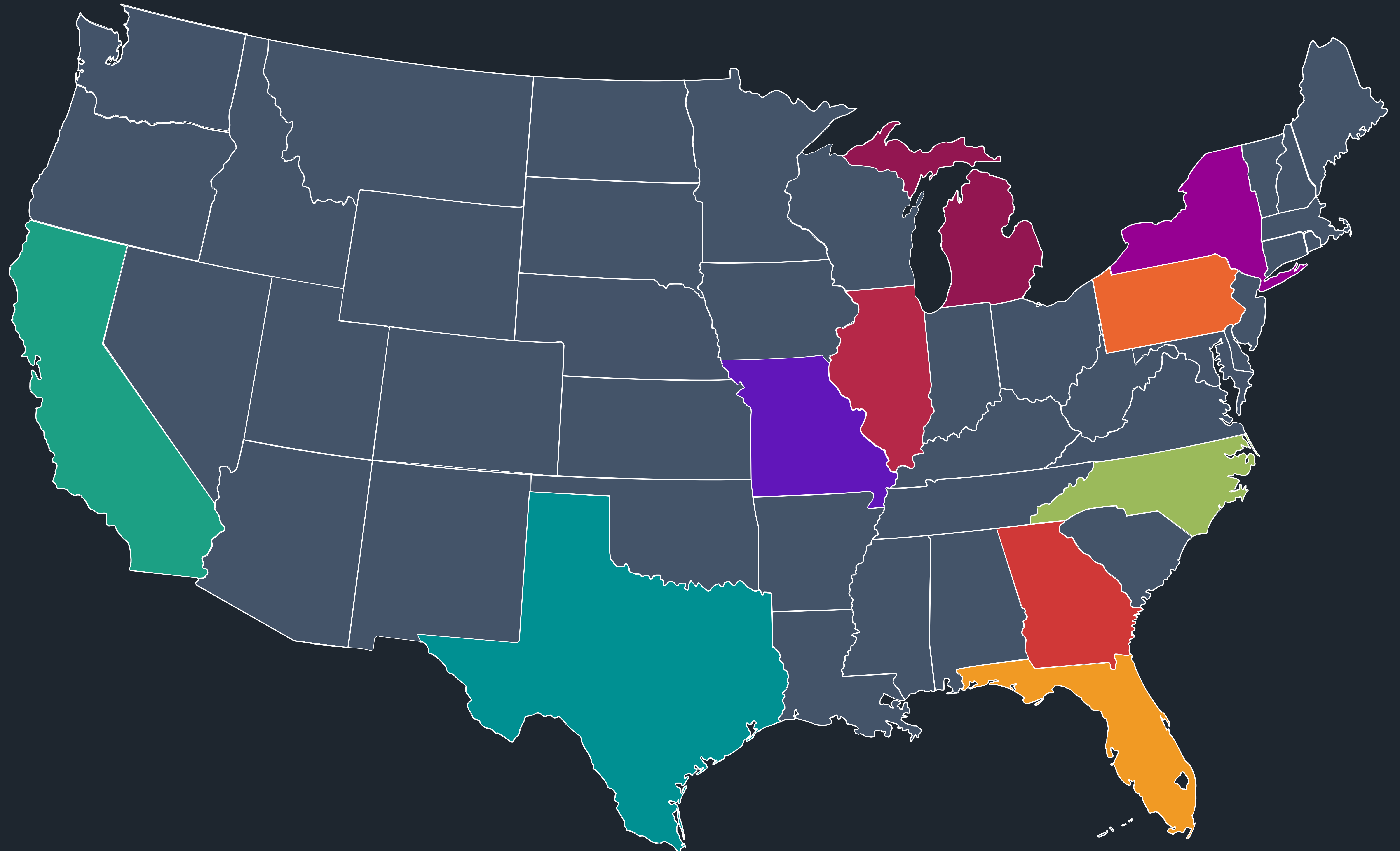
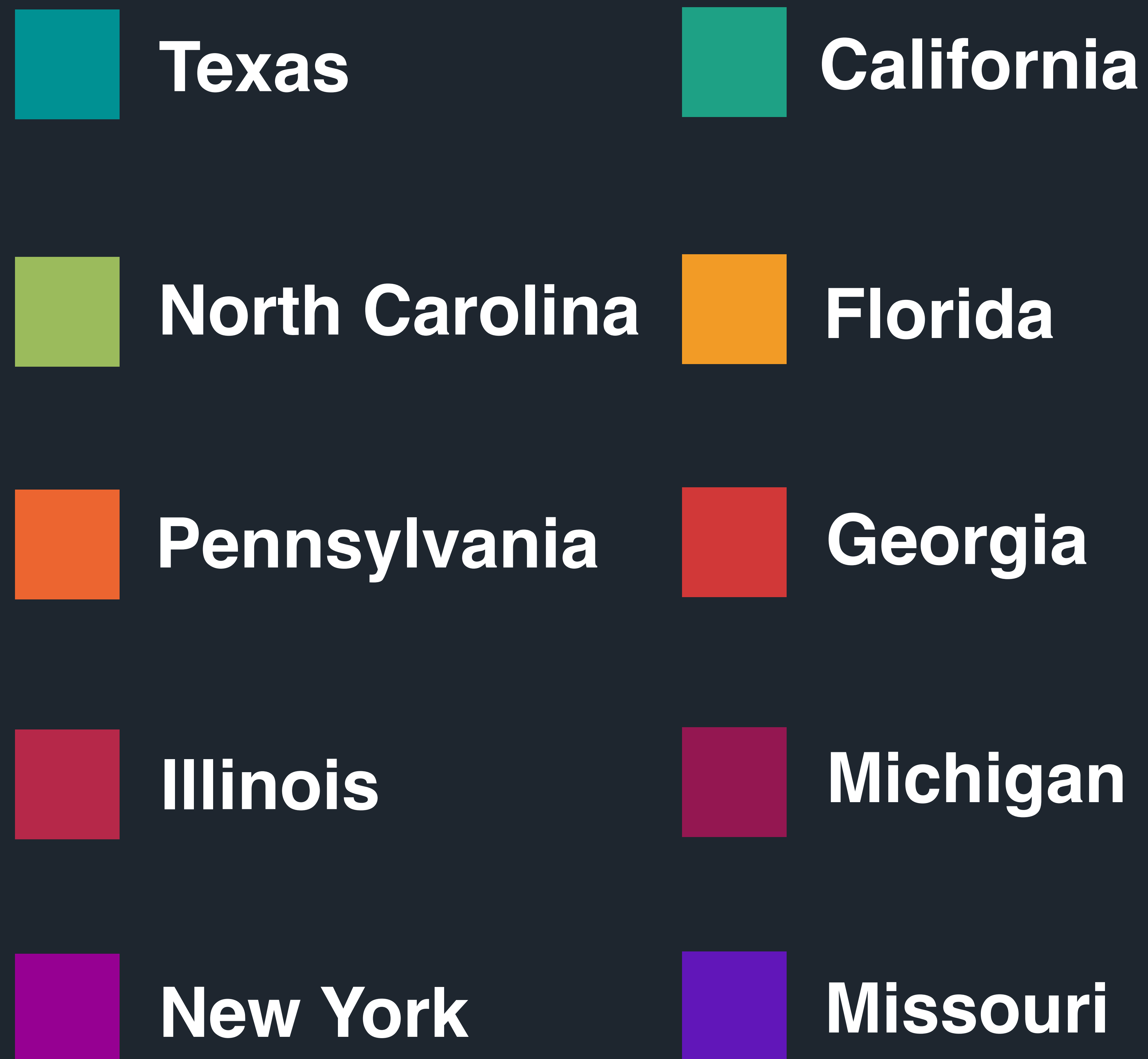
1	<b>California</b>	889,800
2	<b>Texas</b>	808,200
3	<b>Florida</b>	575,700
4	<b>New York</b>	395,200
5	<b>Pennsylvania</b>	250,400
6	<b>Washington</b>	223,800
7	<b>North Carolina</b>	219,000
8	<b>Illinois</b>	214,400
9	<b>Ohio</b>	209,300
10	<b>Georgia</b>	206,900



# Top 10 States with Most Hiring Activity

Data provided by Kimmel & Associates

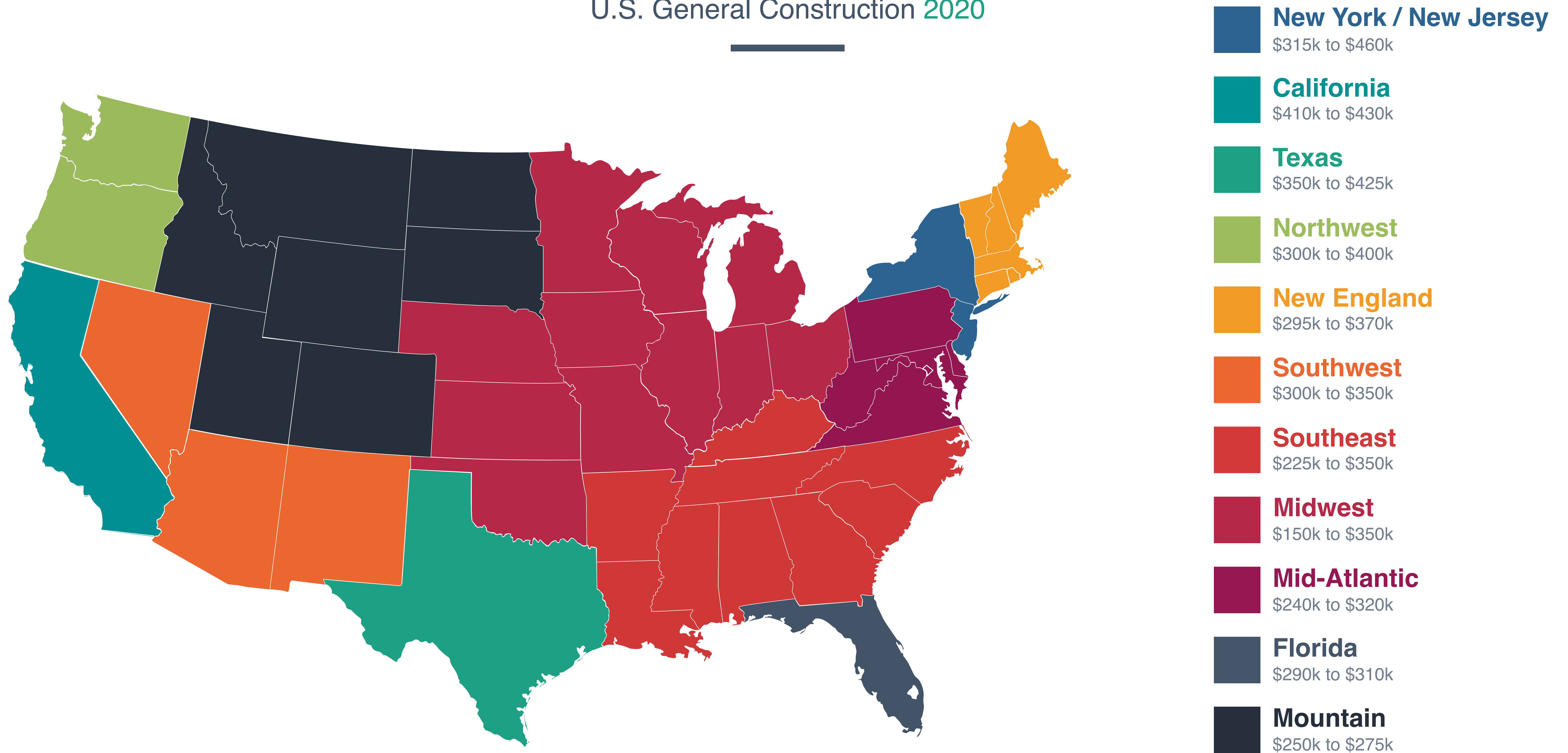
U.S. Construction 2019



# President / CEO

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020

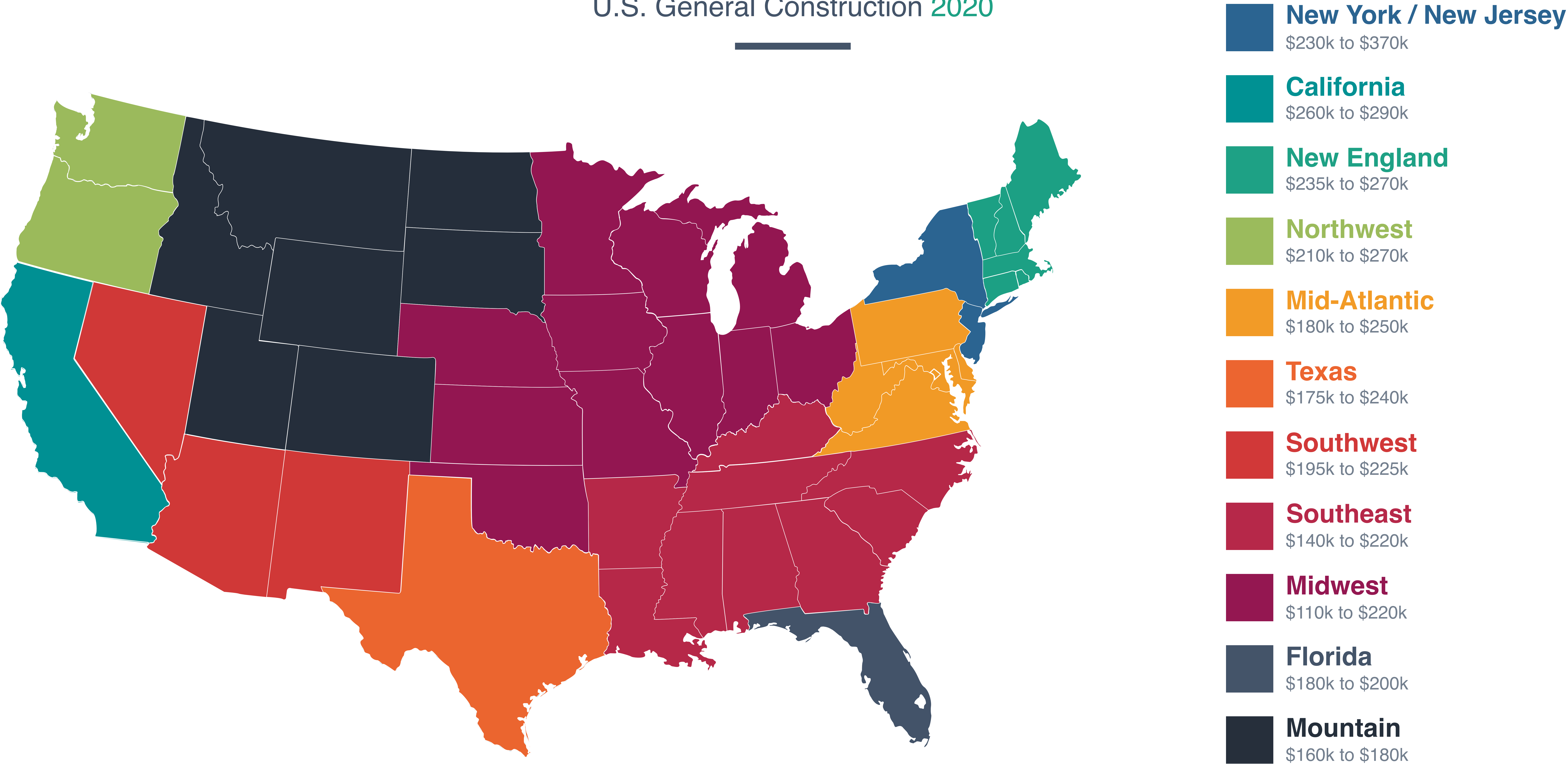




# Chief Financial Officer

From Our Unique Perspective — Regions Ranked by Salary Ranges

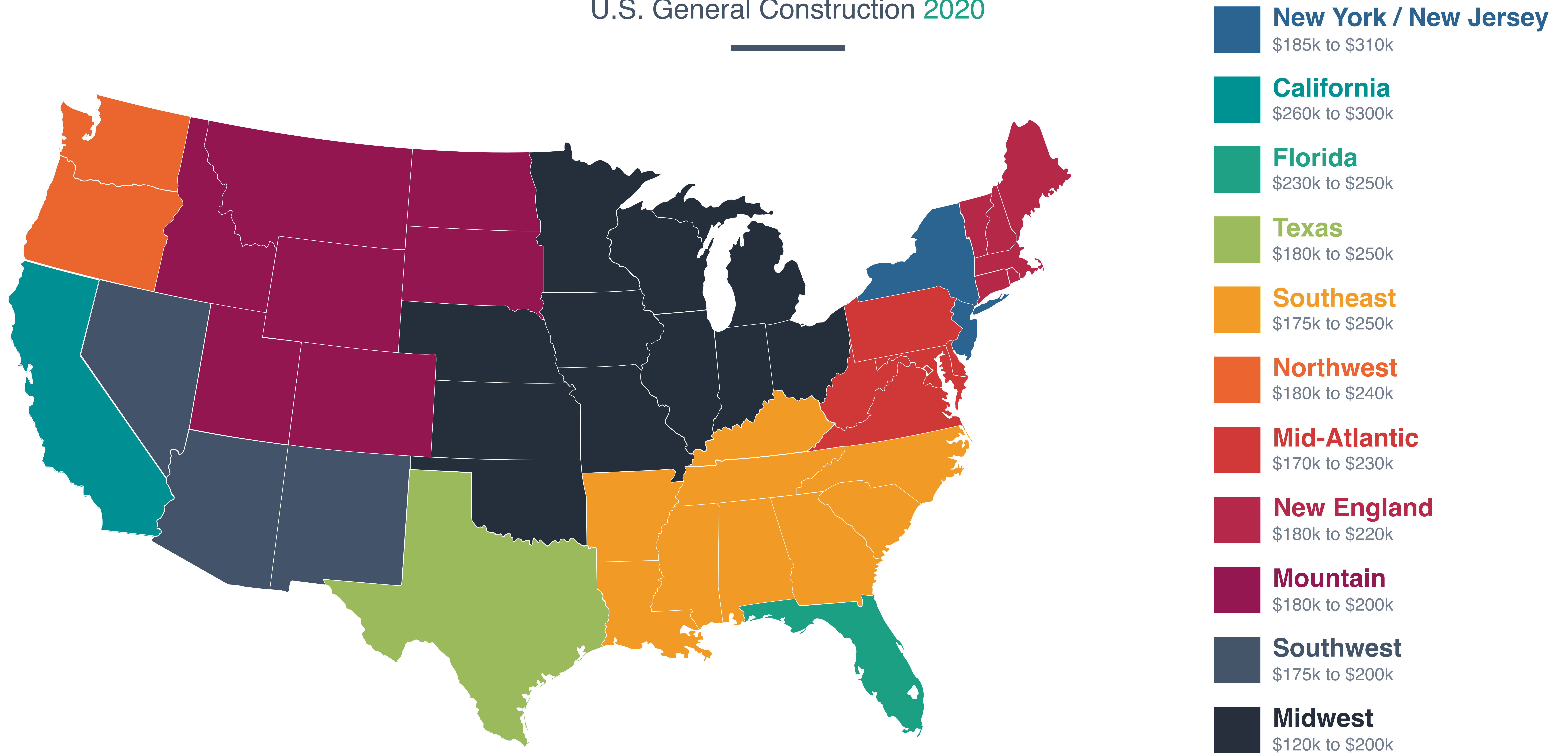
## U.S. General Construction 2020



# Vice President of Operations

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020

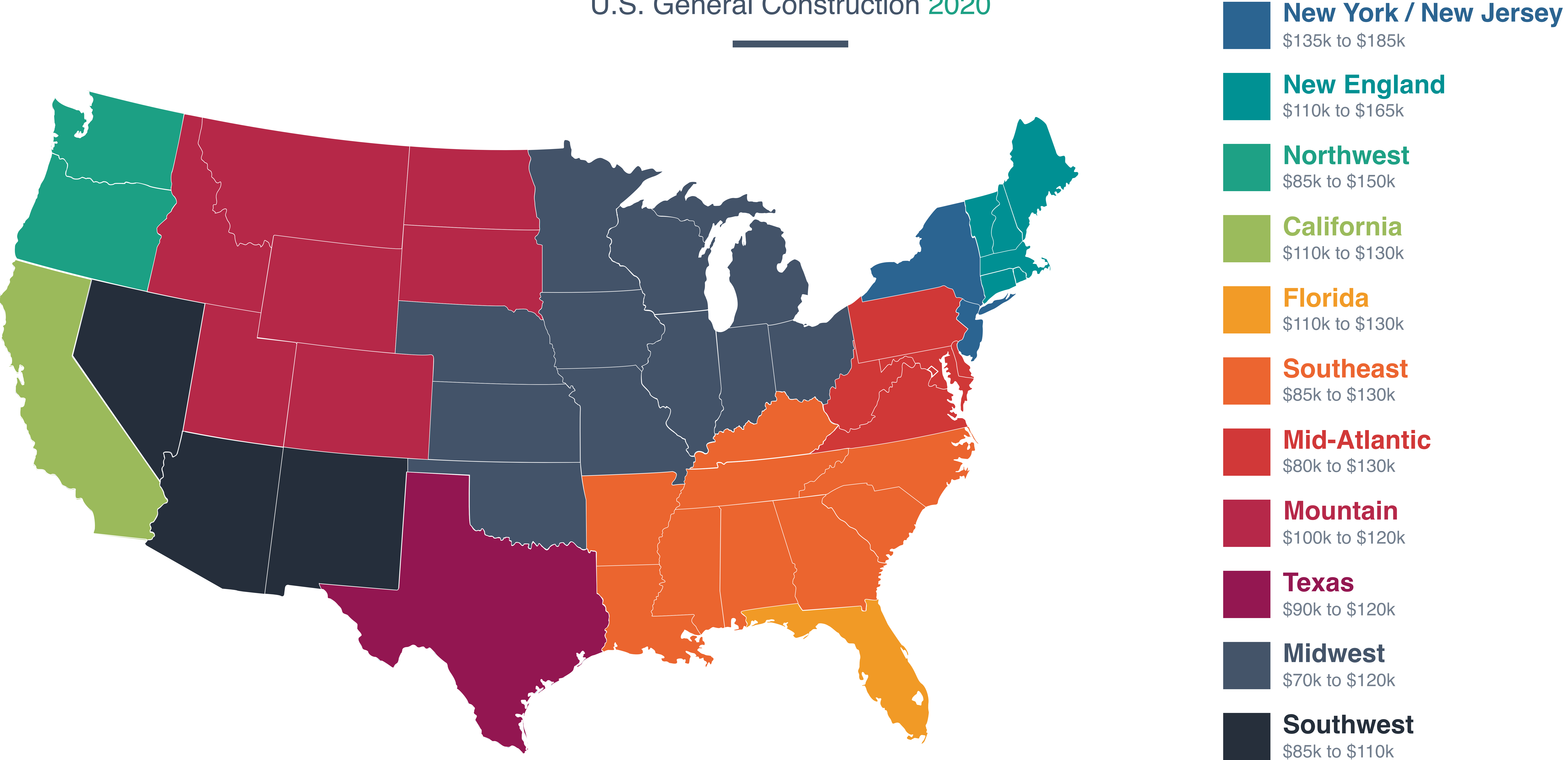




# Project Manager (Lead Projects Under \$20MM)

From Our Unique Perspective — Regions Ranked by Salary Ranges

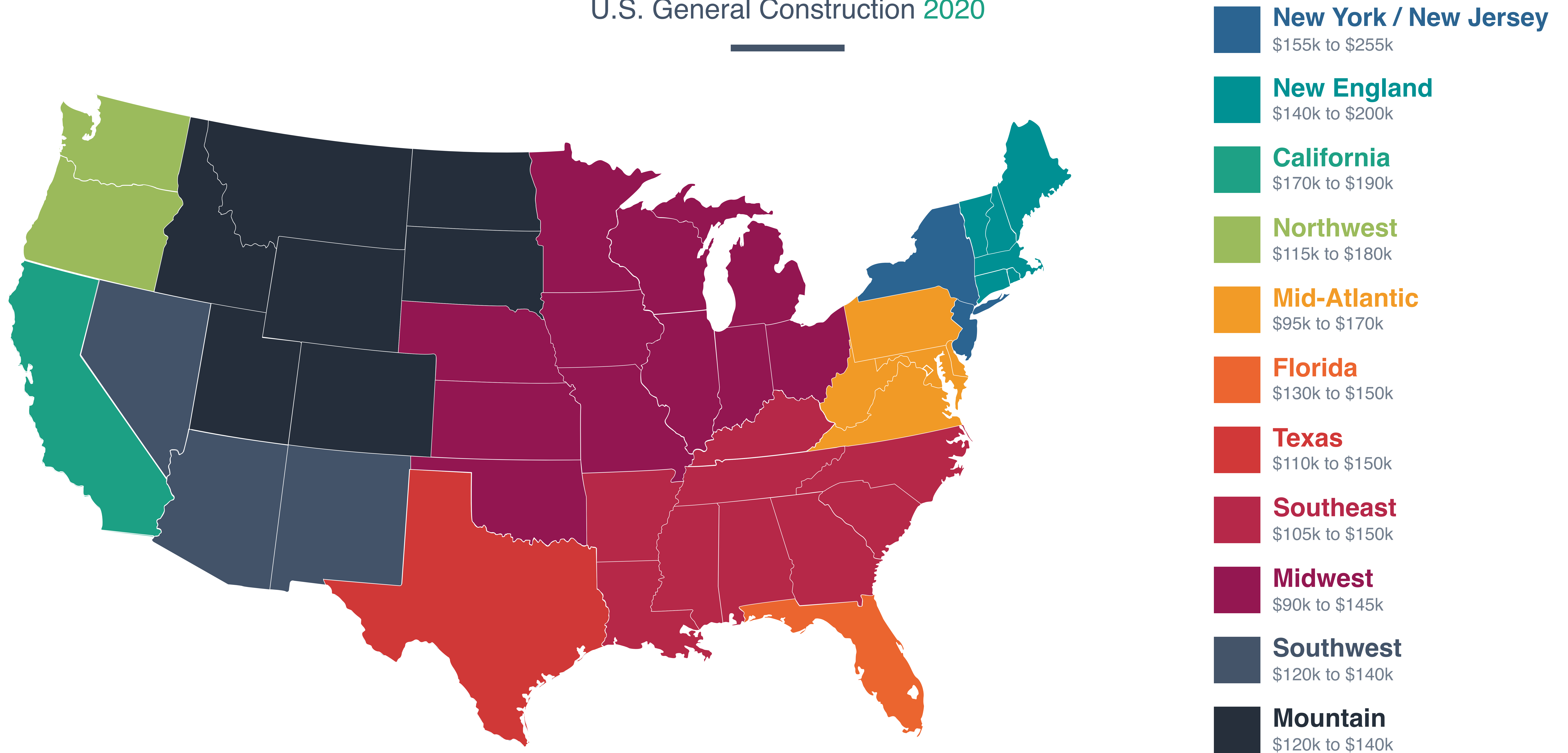
## U.S. General Construction 2020



# Project Manager (Lead Projects Over \$20MM)

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020

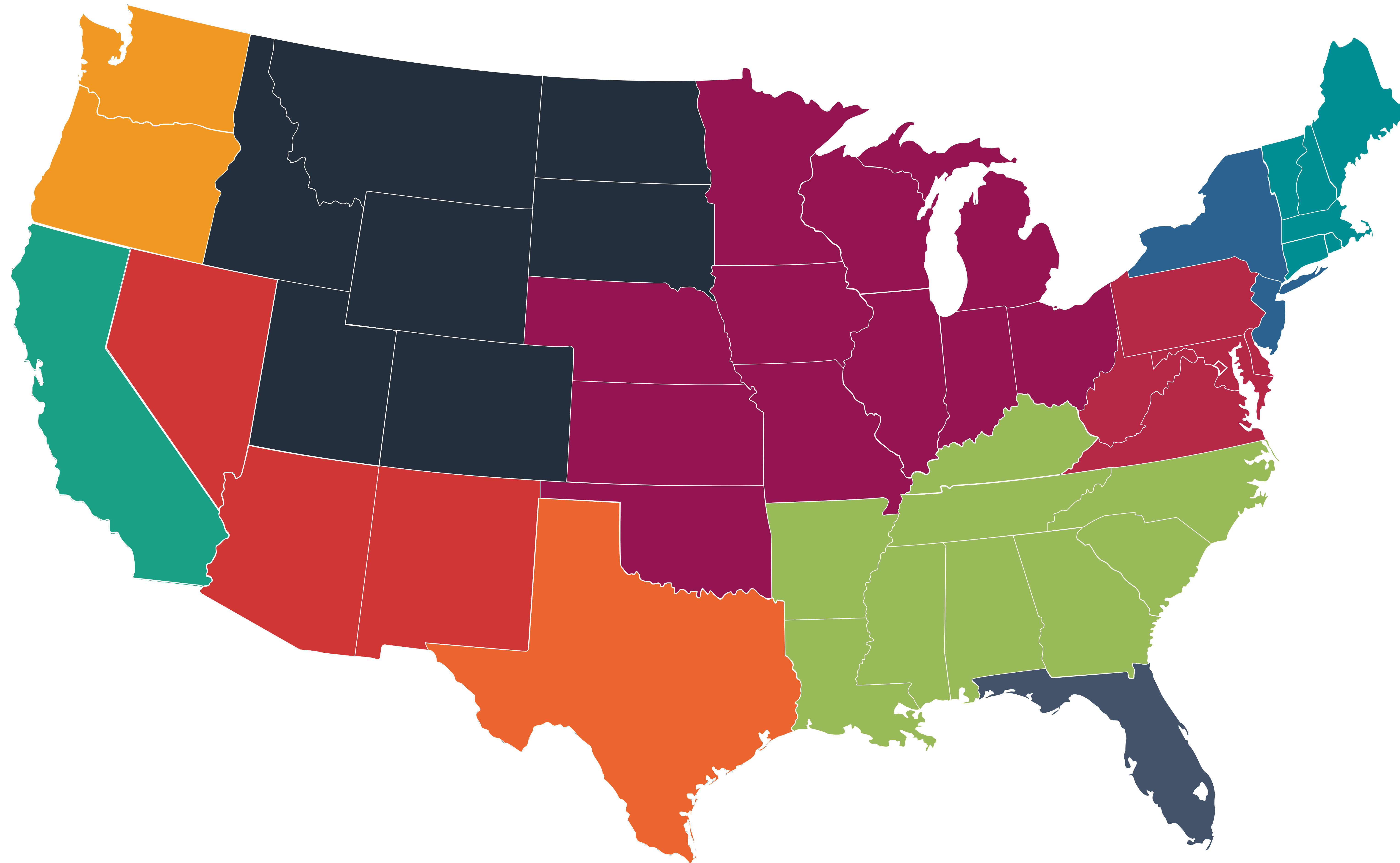




# Chief Estimator

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020

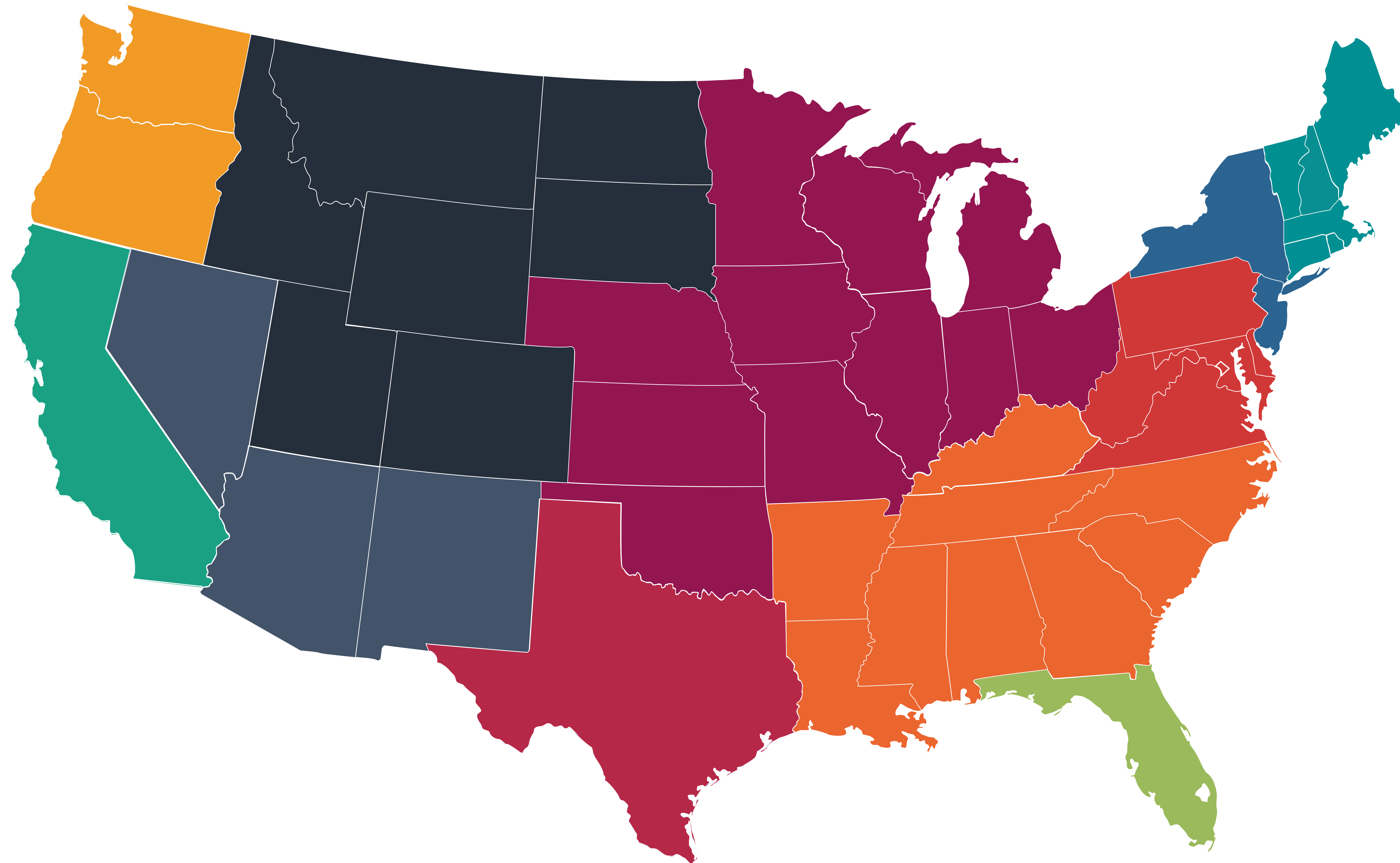


- New York / New Jersey**  
\$145k to \$285k
- New England**  
\$140k to \$215k
- California**  
\$175k to \$200k
- Southeast**  
\$120k to \$200k
- Northwest**  
\$150k to \$190k
- Texas**  
\$130k to \$180k
- Southwest**  
\$150k to \$175k
- Mid-Atlantic**  
\$110k to \$170k
- Midwest**  
\$100k to \$165k
- Florida**  
\$140k to \$160k
- Mountain**  
\$120k to \$140k

# Estimator

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020



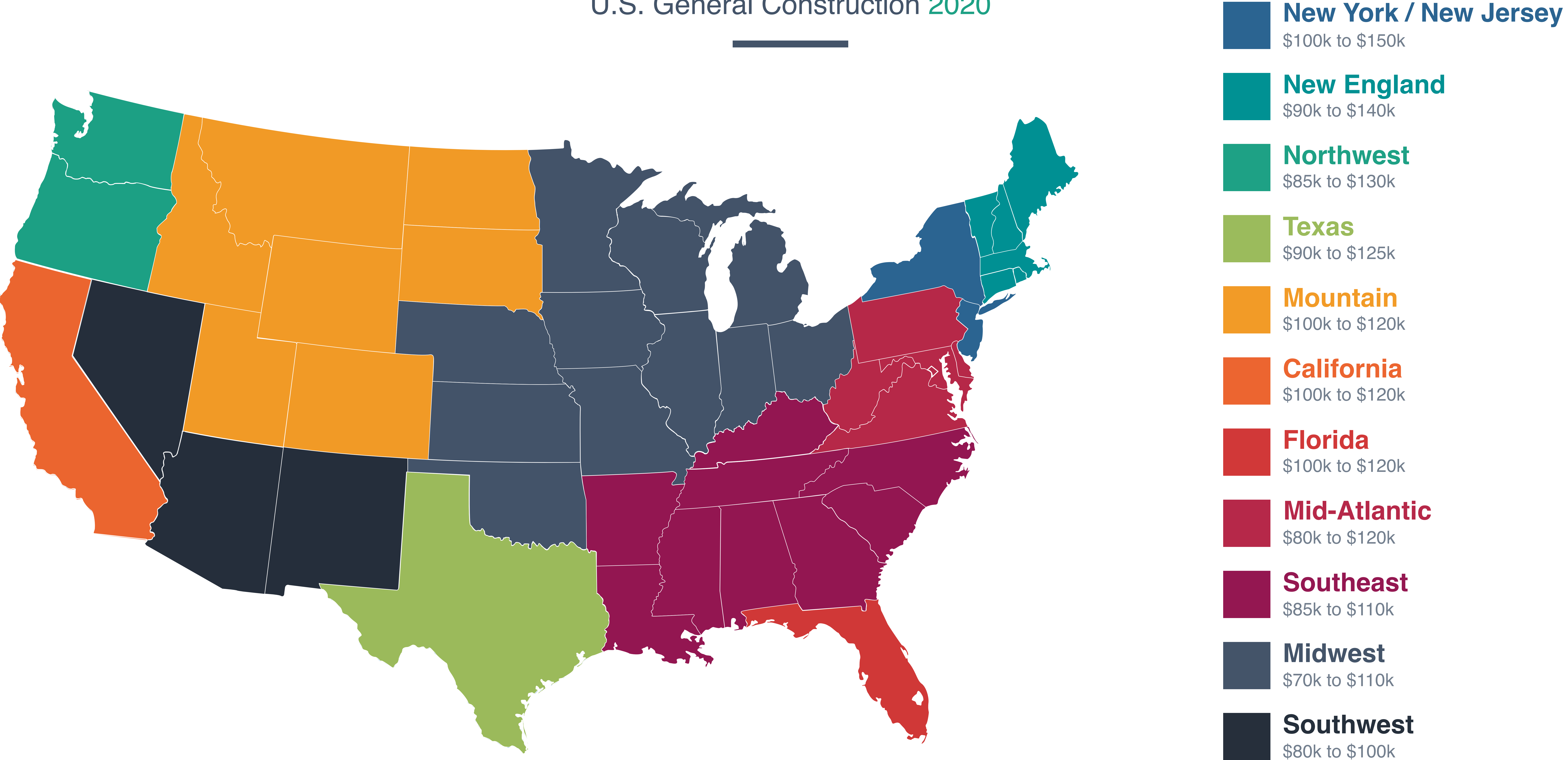
- New York / New Jersey**  
\$115k to \$165k
- New England**  
\$90k to \$150k
- California**  
\$110k to \$130k
- Florida**  
\$110k to \$130k
- Northwest**  
\$105k to \$130k
- Southeast**  
\$85k to \$130k
- Mid-Atlantic**  
\$70k to \$130k
- Texas**  
\$85k to \$120k
- Midwest**  
\$70k to \$120k
- Southwest**  
\$85k to \$110k
- Mountain**  
\$80k to \$100k



# Superintendent (Lead Projects Under \$20MM)

From Our Unique Perspective — Regions Ranked by Salary Ranges

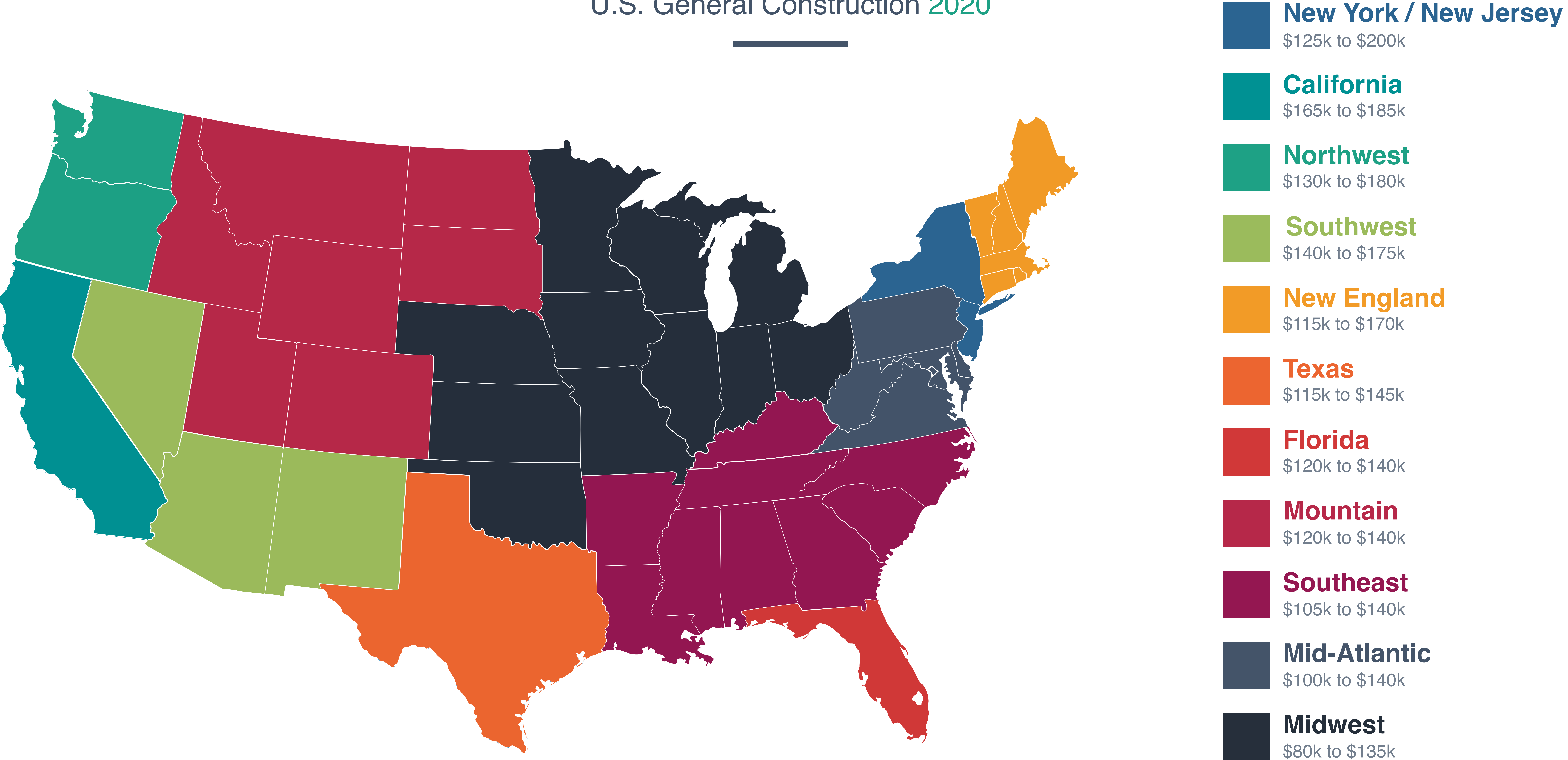
## U.S. General Construction 2020



# Superintendent (Lead Projects Over \$20MM)

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020

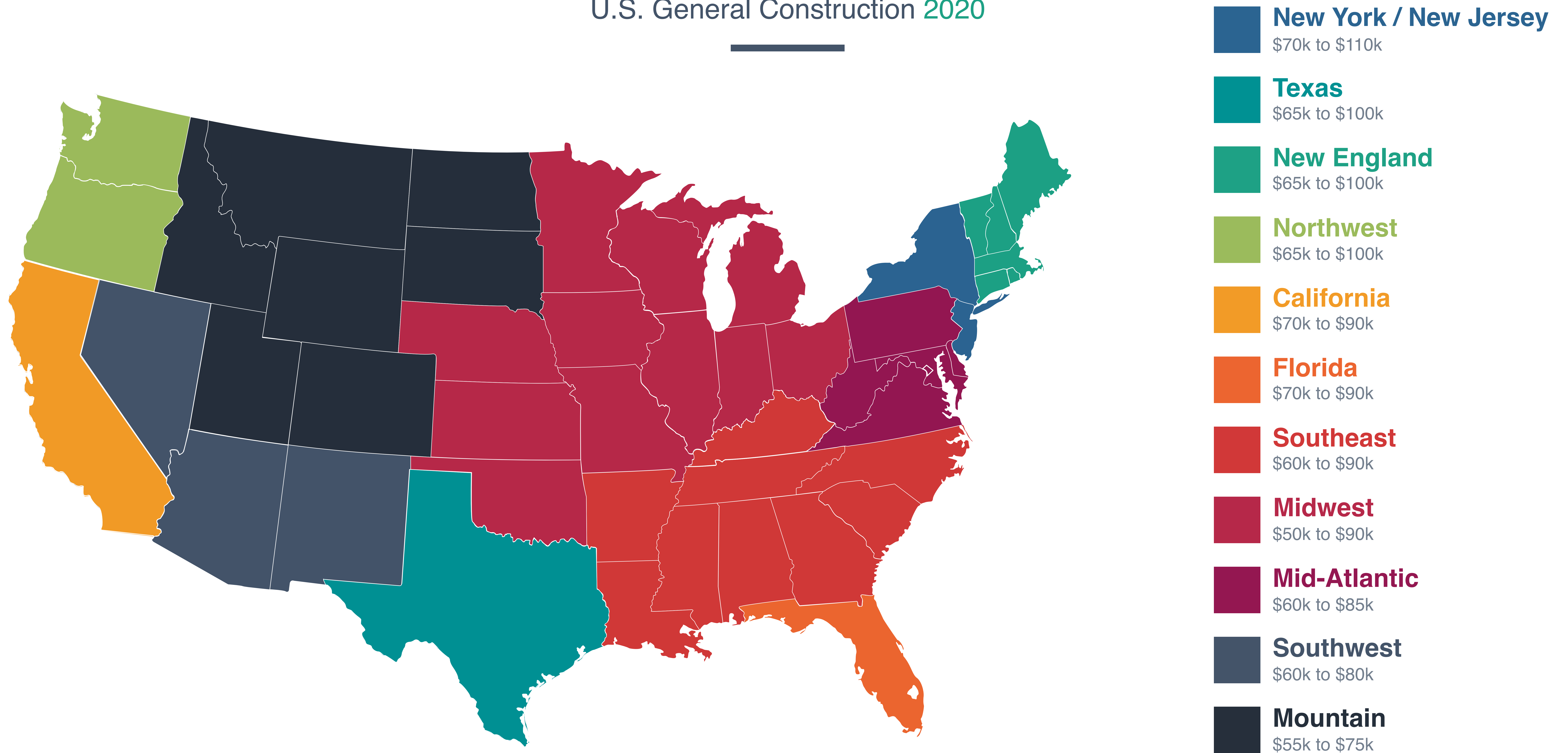




# Project Engineer / Assistant PM

From Our Unique Perspective — Regions Ranked by Salary Ranges

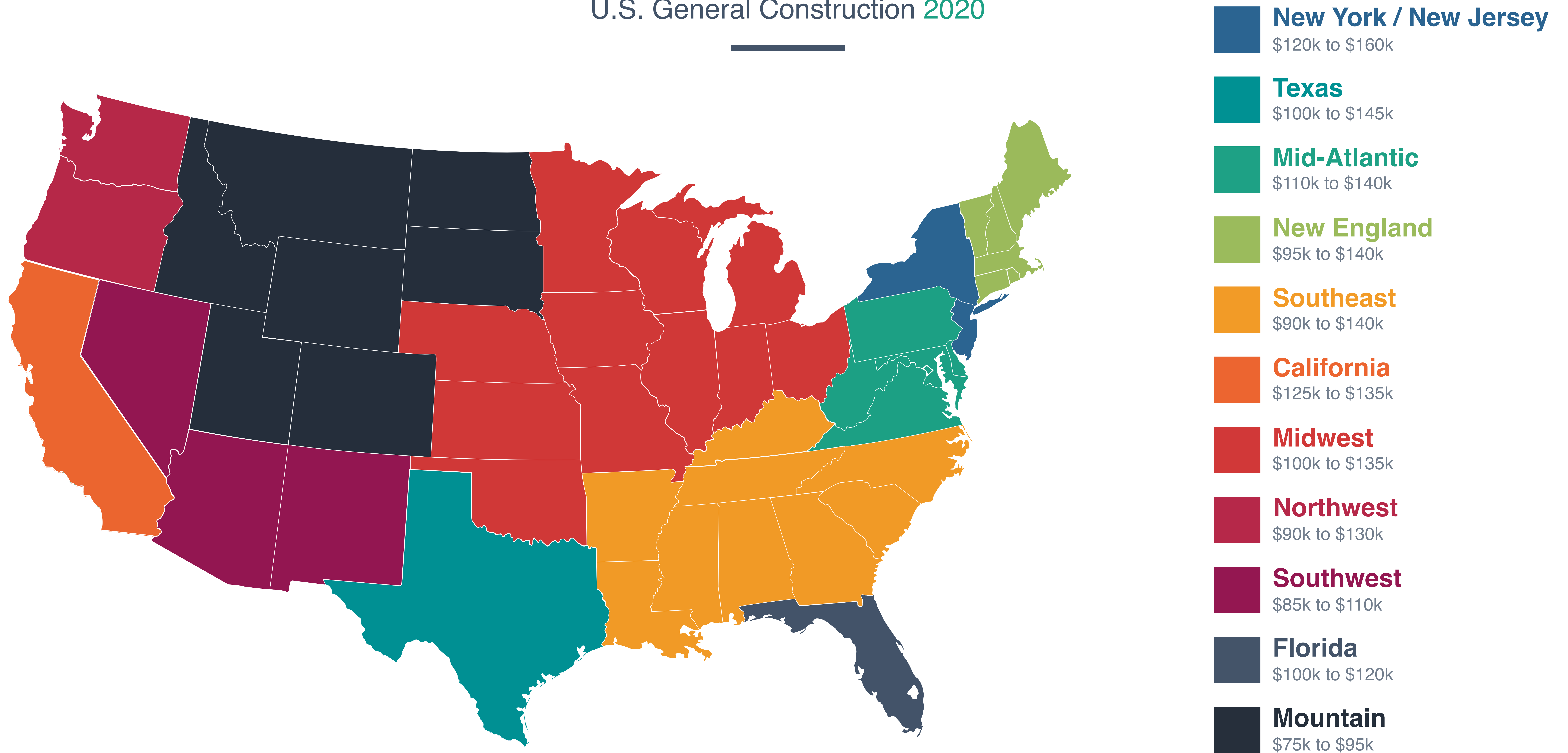
## U.S. General Construction 2020



# Safety Director / Manager

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020

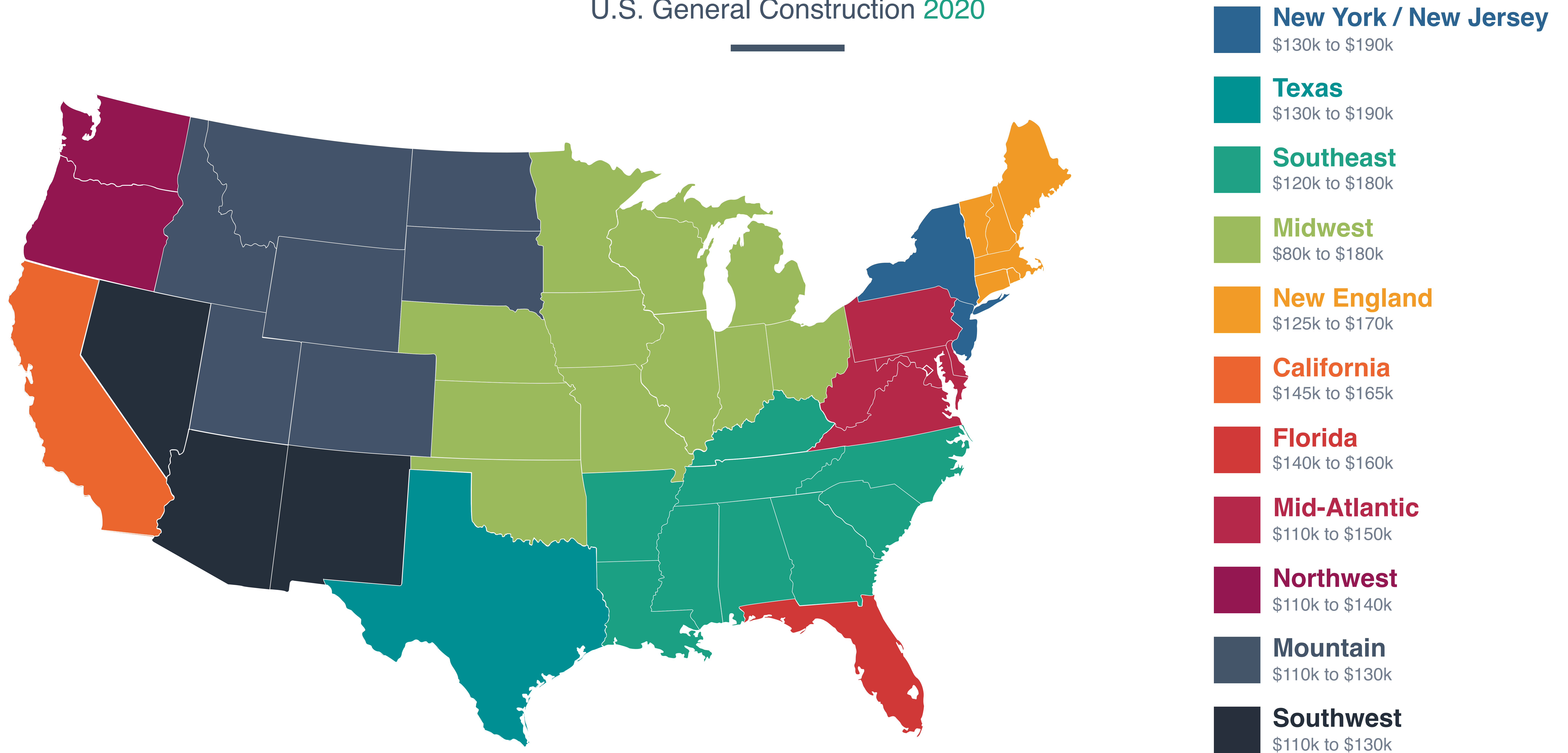




# Sales / Business Development Mgr.

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020



# Scheduler

From Our Unique Perspective — Regions Ranked by Salary Ranges

## U.S. General Construction 2020

