



WES SNODDY



KIMMEL
& ASSOCIATES
SINCE 1981

MARKET LEADER

5+ YEARS OF EXPERIENCE

WSNODDY@KIMMEL.COM

PRIMARY FOCUS:

STEEL

CLIENTELE:

Contractors

Owners

SPECIALIZATION:

C-Suite & Executive Leadership

Financial Leadership

Construction | Operations

Business Development

Preconstruction

Estimating

Project Management

INDUSTRIES SERVED:

Commercial Fabrication

Industrial Fabrication

Architectural Fabrication

Bridge Fabrication

Erection

Design Engineering & Detailing

Speciality Fabrication & OEM

MARKET:

NATIONWIDE

ABOUT KIMMEL

- Largest specialized recruiting firm in the nation (75+ employees in one centralized location)
- Ranked Top 10 of search firms nationwide (all industries) by *Forbes Magazine*
- In business since 1981
- 700+ Placements a year
- 500+ C-Level & President placements since 2010
- Highly networked in local, regional, and national markets
- Database exceeds 1 Million contacts

Kimmel & Associates partners with steel clients to become their agents and advocates in the marketplace.

We have established a wide network of trusted relationships in the industry that gives us unparalleled access to talented professionals who typically do not respond to requests from other search firms. Simply put, they return our calls because they know us; they will refer people to us because they trust us.