



# MICHAEL JONES



**KIMMEL**  
& ASSOCIATES  
SINCE 1981

MARKET LEADER  
10+ YEARS OF EXPERIENCE  
MICHAELJ@KIMMEL.COM

## ABOUT KIMMEL

- Largest specialized recruiting firm in the nation (75+ employees in one centralized location)
- Ranked Top 10 of search firms nationwide (all industries) by *Forbes Magazine*
- In business since 1981
- 700+ Placements a year
- 500+ C-Level & President placements since 2010
- Highly networked in local, regional, and national markets
- Database exceeds 1 Million contacts

*Kimmel & Associates partners with steel clients to become their agents and advocates in the marketplace.*

*We have established a wide network of trusted relationships in the industry that gives us unparalleled access to talented professionals who typically do not respond to requests from other search firms. Simply put, they return our calls because they know us; they will refer people to us because they trust us.*

**PRIMARY FOCUS:**  
STEEL

**CLIENTELE:**  
Contractors  
Owners

**SPECIALIZATION:**  
C-Suite & Executive Leadership  
Financial Leadership  
Construction | Operations  
Business Development  
Preconstruction  
Estimating  
Project Management

**INDUSTRIES SERVED:**  
Commercial Fabrication  
Industrial Fabrication  
Architectural Fabrication  
Bridge Fabrication  
Erection  
Design Engineering &  
Detailing Speciality  
Fabrication & OEM

**MARKET:**  
NATIONWIDE