



# MARK JONES



**KIMMEL**  
& ASSOCIATES  
SINCE 1981

**NATIONAL SALES MANAGER/  
EXECUTIVE VICE PRESIDENT**

22+ YEARS OF EXPERIENCE  
[MJONES@KIMMEL.COM](mailto:MJONES@KIMMEL.COM)

## ABOUT KIMMEL

- Largest specialized recruiting firm in the nation (75+ employees in one centralized location)
- Ranked Top 10 of search firms nationwide (all industries) by *Forbes Magazine*
- In business since 1981
- 700+ Placements a year
- 500+ C-Level & President placements since 2010
- Highly networked in local, regional, and national markets
- Database exceeds 1 Million contacts

*Kimmel & Associates partners with mechanical and electrical clients to become their agents and advocates in the marketplace.*

*We have established a wide network of trusted relationships in the industry that gives us unparalleled access to talented professionals who typically do not respond to requests from other search firms. Simply put, they return our calls because they know us; they will refer people to us because they trust us.*

## PRIMARY FOCUS:

### MECHANICAL CONTRACTING

- Commercial
- Government
- Institutional
- Healthcare
- Industrial
- Clean Rooms
- Construction Product Manufacturing
- Manufacturing
- Data Centers
- Power
- Facilities Management
- ESCO
- Water/Wastewater

### ELECTRICAL CONTRACTING

- Commercial
- Industrial
- Utilities
- Mission Critical
- Government
- Renewable
- Construction Product Manufacturing
- Institutional
- Healthcare
- Water/Wastewater
- Data Centers
- Infrastructure/Transit
- ESCO

## CLIENTELE:

Contractors

## SPECIALIZATION:

C-Suite & Executive Leadership  
Financial Leadership  
Construction | Operations  
Maintenance | Service  
Business Development  
Preconstruction  
Estimating

## MARKET:

**NORTHEAST**